

Experience
**secures prompt
liquidity**

Open up
new
perspectives





Jens Hinzmann (Managing Director), Tanja Wendt (Authorized Representative), Karsten Knobbe (Authorized Representative)

Intelligent Debtor Management & Debt Collection

Are liquidity and customer retention also among the special challenges for your company?

INTERWEGA has the experience, competence and correct approach to secure your prompt liquidity. What we offer our customers is not an off-the-peg solution, but beside a classic debt collection service also professional debtor management that has proven itself again and again – both in national and in international business.

Our above average success rate with specialised out-of-court proceedings convince our customers.

Our aim is to support your company's liquidity with rapid response times, minimum turnaround times for receivables and high success rates.

What challenge do you have for us?



Founded in 1986 as a subsidiary of a highly reputable Hanseatic trading company, we have amassed the knowledge and experience that comes from more than **300,000 assignments** and around **2,500 customers**. We operate at all times Hanseatic, accurately and responsibly.

Jens Hinzmann
Managing Director

Karsten Knobbe
Authorized Representative | Key Account Management

Tanja Wendt
Authorized Representative

Comprehensive **offering**

Professional services in all phases of a customer relationship – you can rely on that. Look forward to your individual debtor management, appreciative, Hanseatic-commercial approach and many years of national and international experience in business-to-business (B2B).



Debtor Service

We handle the entire process
for you from invoicing
to debt collection.



Claims Management / Debt Collection

We support you at home
and abroad, both short-term
and long-term.



Consultancy and Planning

We optimise your commercial
value creation processes.



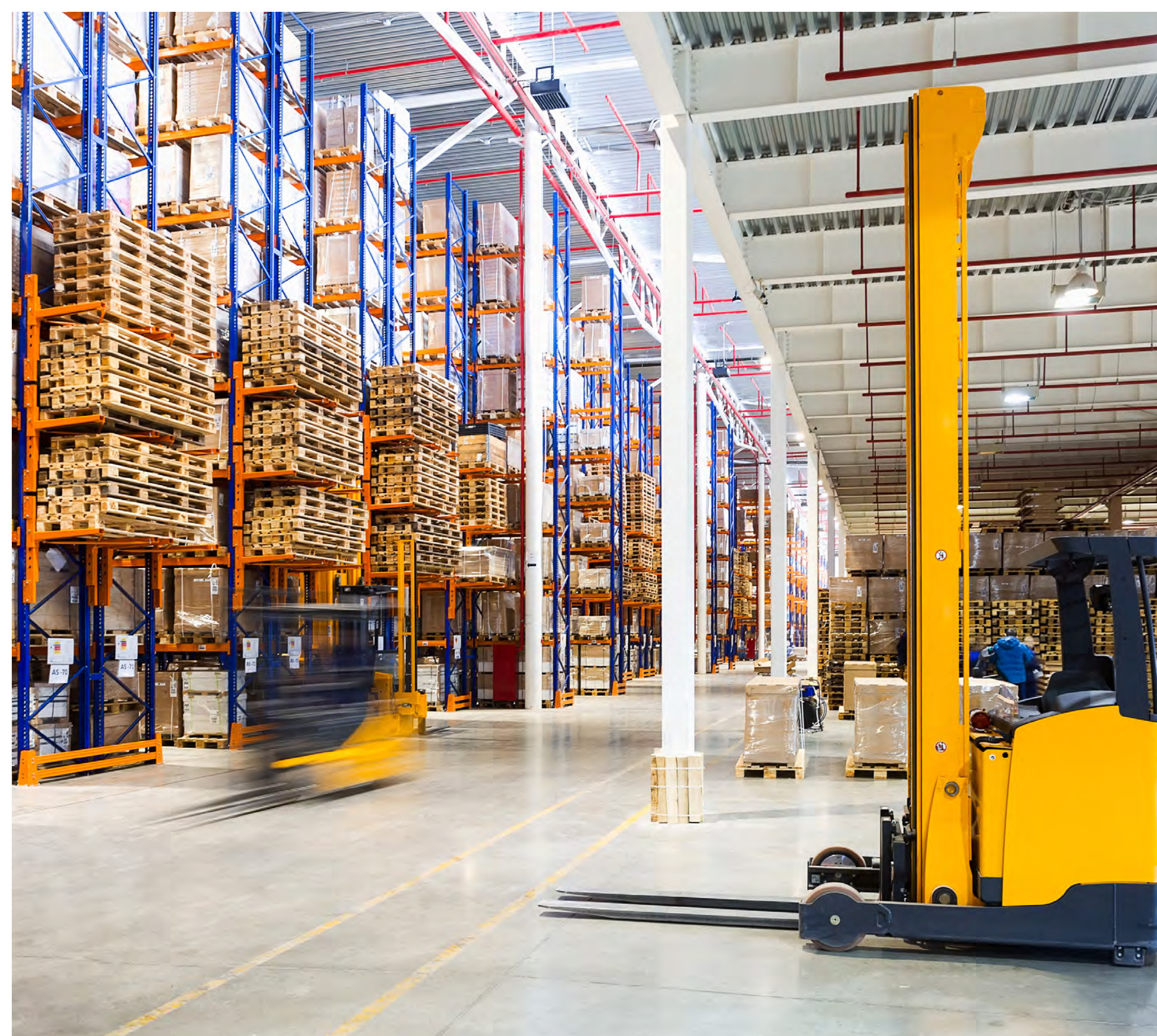
Credit Management

We provide industry-specific
solutions to supplement your
debt collection process.

We know **your industry**

With more than 35 years' experience, not only do we benefit from having great expertise in the field of debtor management and debt collection, but we have also amassed a great deal of know-how in a wide range of sectors. This enables us to quickly understand your needs and provide you with optimum tailored support. With exactly those solutions and concepts that are relevant to your sector.

Wholesale



Shipping lines



Transport and logistics



Service sector



Utility industries



Industry



Waste management



Information technology



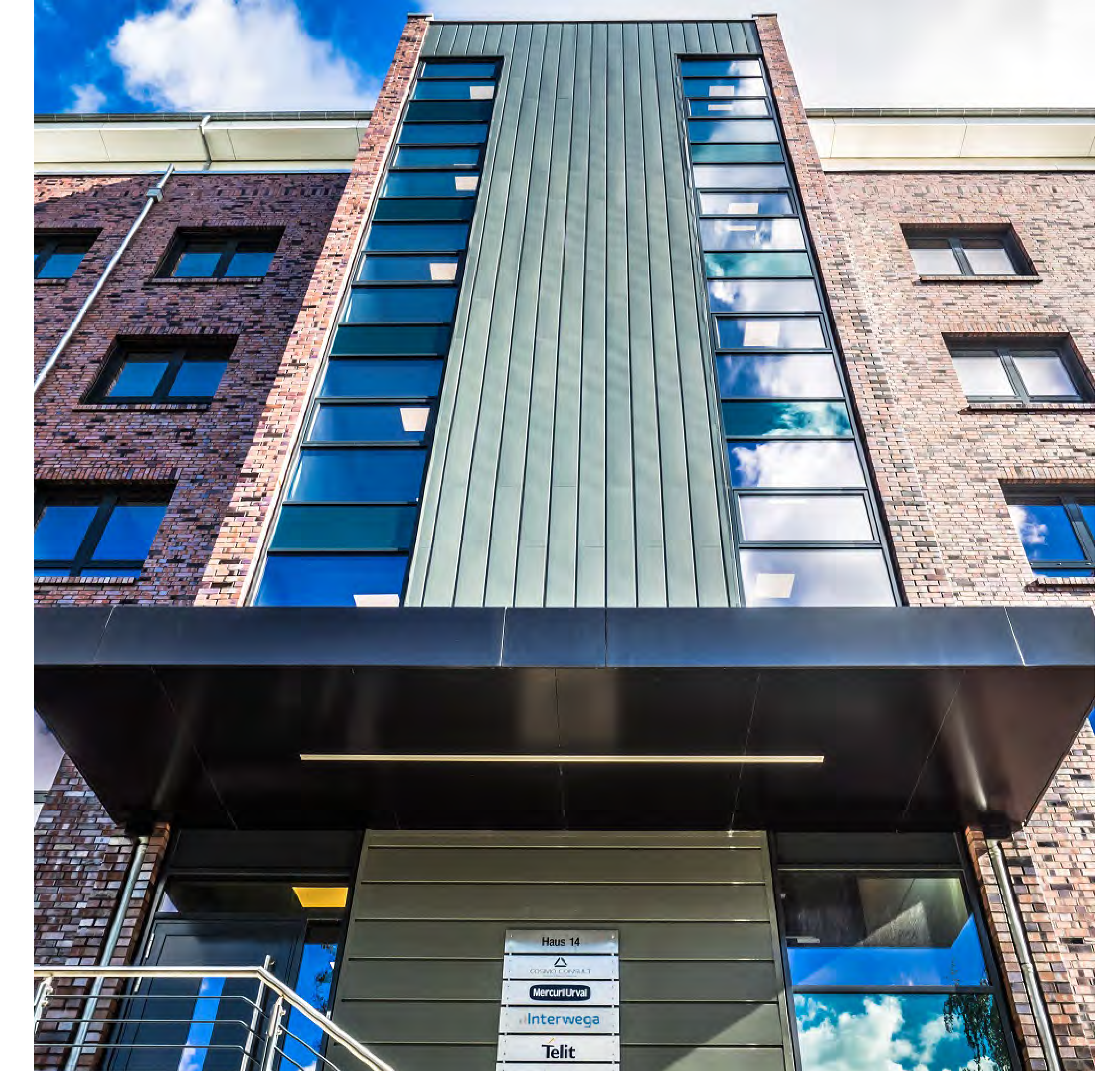
Your benefits at a glance



A partnership with **added value**

Every service deserves something in return. This is the basis of business activity and the crucial factor for liquidity. This is what we re committed to. Every day. So that you can enjoy the success you deserve.

How you benefit **from INTERWEGA**



- ✓ Above average success rate with specialised out-of-court proceedings
- ✓ Rapid response times, prompt liquidity inflow
- ✓ In-depth industry expertise
- ✓ High level of specialisation in business-to-business (B2B)
- ✓ Special company-specific workflows
- ✓ Field force and detective service
- ✓ Fair, success-based terms
- ✓ High degree of transparency thanks to protected online access at all times
- ✓ More time for your core business

Test our **working methods**

Are you wondering how professional your current receivables management is?

Are you curious as to how you can optimise your receivables management?
We will be happy to provide an individual consultation.



Challenge us with a **test project of your choice**

Do you want to know how we work and what we can do? Challenge us with a specific test project. You will see that our high success rates do not come about by chance. See for yourself – without any risk.

A free analysis of your **optimisation potential, including concept creation**

We will analyse your current processes and compare these with best practice and industry benchmarks. We will also quantify the anticipated results and propose specific recommended actions.

Advance your **knowledge**

Legal regulations and procedural requirements are changing. Our webinars, workshops and training programmes allow you to gain valuable knowledge and keep up to date.



Webinars on **current topics**

Our practice-oriented online offers on highly relevant topics such as new legal rules or judgements, for example, ensure you are always up-to-date – directly from your computer.

On request also **on-site workshops**

You can benefit nationwide from our workshops and training programmes, such as telephone training for conversations with customers who are in default – also available as webinar, if required.

Valuable knowledge **for every field of expertise**

Our offerings are aimed at employees in the finance, legal, collection and enforcement departments, as well as debtor and receivables management and debt collection departments.

Speakers with **many years' experience**

Our speakers are all experts in their field. They possess highly qualified specialist knowledge as well as many years of practical experience from various management positions. This expertise is beneficial for you.

The benefit of experience



What we can **do for you**

As a professional partner and advisor, we focus on optimising your processes by means of committed, reliable collaboration and achieving noticeable added value in all your tasks. You can rely on that.

Intelligent **Debtor Management**

Use our resource-saving processes, specific tools and tailor-made modules for every phase – from invoicing to payment receipt.

Value-adding **approach**

Focusing on people – this is not just a phrase for us, but the basis of our work. For excellent business relationships and optimum liquidity.

Individual services **from A to Z**

Every claim is a special case. To which we respond – with many years' experience and the best possible solution.

Industry-specific **expertise**

Firmly anchored in the business-to-business (B2B) sector, our team of experts combines knowledge and experience for various industries.

Have we caught your interest?



Contact
us

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